

How A Swift BCDR Plan Prevents Downtime



IF WE HADN'T TAKEN THE STEPS TO IMPLEMENT A DATTO, THEY WOULD HAVE BEEN DOWN FOR SEVERAL DAYS AT LEAST. IT WOULD HAVE BEEN A TRUE DISASTER FOR THE COMPANY.

Kenneth May
CEO, Swift Chip, Inc.



Imagine if you were hit with major server failure. Now, imagine business is back to normal in fewer than 30 minutes. That was the exact situation for a client of [Swift Chip, Inc.](#)

Swift Chip is a managed services provider based in Southern California, serving roughly 75 clients. CEO Kenneth May is a major channel influencer who knows a thing or two about protecting his clients no matter the industry they operate within. Swift Chip has been a Datto partner for about one year, and according to May, they are very happy with every aspect of the Datto solution.

“With some of their previous solutions, we were constantly working back and forth to get these functioning correctly to protect our clients. I came across Datto through a peer group, and have been extremely pleased,” said May.

The switch to Datto certainly paid off for Swift Chip and one of their nonprofit customers when the client was preparing to migrate an email server to Office 365. According to May, the client had a failing infrastructure without any business continuity and disaster recovery (BCDR) solution, so he didn't have a good feeling about taking on the migration. May suggested they implement a [Datto SIRIS](#) to cover any bases during the process and to protect their data moving forward.

Sure enough, only two weeks later in the middle of the migration, the nonprofit's server crashed.

According to May, “We hadn't finished the migration yet, so they were still relying on the server for email. When the server finally died, we were able to address it immediately and avoid a major catastrophe.”

Swift Chip quickly responded to the situation, and within 30 minutes had them running off the SIRIS device. Business was back to normal and they barely saw any downtime. According to May, it was a great success all around.

“If we hadn't taken the steps to implement a Datto, they would have been down for several days at least. It would have been a true disaster for the company,” said May.

For May and his clients, Datto has been a lifesaver. Whether it's the online training or the ease-of-use with devices, May says the products are rock solid. In addition, Datto being channel-only is a major factor in his partnership. And of course, if something goes wrong, tech support is there to help.

Thanks to Swift Chip and Datto, May's clients can rest easy knowing they have a premiere BCDR solution to back them up.

About Datto

Datto is an innovative provider of comprehensive backup, recovery, and business continuity solutions used by thousands of managed service providers worldwide. Datto's 200+ PB purpose-built cloud and family of software and hardware devices provide Total Data Protection everywhere business data lives. Whether business data is on-prem in a physical or virtual server, in the cloud, or in SaaS applications, only Datto offers end-to-end recoverability and single-vendor accountability. Learn more at www.datto.com.



**DATTO HAS BEEN A
LIFESAVER. THE PRODUCTS
ARE ROCK SOLID.**

Kenneth May
CEO, Swift Chip, Inc.

Corporate Headquarters

Datto, Inc.
101 Merritt 7
Norwalk, CT 06851
United States
partners@datto.com
www.datto.com
888.294.6312

Regional Offices

Norwalk, CT	888.294.6312
Boston, MA	800.571.4984
Toronto, CAN	877.811.0577
Reading, UK	+44 (0) 118 402 9606
Sydney, NSW	+61 406 504 556

©2016 Datto, Inc. All rights reserved.
5/16/16